

Saturday, October 6, 2018

6:00 PM *Musser Brother's Hosted Social Event, Trucks & Auto Auction, 3135 Rickenbacker Driver, Pasco, WA 99301*

Sunday October 7, 2018

7:30 AM - Registration Desk Opens

8:00 AM to 8:15 AM - Convention Call to Order
WAA President RL Heaverlo
Program Chairman

8:15 AM to 9:45 AM – **The Window of Time**, *TJ Freije, CAI, Freije & Freije Auctioneers & Marketing*

9:45 AM to 10:00 AM - **Coffee Break**

10:00 AM to 11:15 AM – **Big Datta...It's a Big Deal**, *Matt Corso, CAI, CES*

11:15 AM to Noon – **Bureau of Alcohol, Tobacco, Firearms and Explosives Update**, *Linda Young, ATF*

Noon to 1:00 PM - **Lunch**

1:00 PM to 2:00 PM – **How to Hone Your Social Media Strategy** *Gigi Valdez, Two Wicked Geese*

2:00 PM to 3:00 PM - **Auctioneering Accuracy for Automobile Auctions**, *TJ Freije, CAI, Freije & Freije Auctioneers & Marketing*

3:00 PM to 3:15 PM - **Coffee Break**

3:15 PM to 4:00 PM – **Man on the Run**, *Matt Corso, CAI, CES*

4:00 PM to 5:00 PM – **Benefit Auction Panel** – Rose Backs as Moderator

5:00 PM - Auction Item Check-In and Auction Contest Participant Meeting

6:00 PM to 7:00 PM - Dinner and presentation

7:00 PM to ?? - **Northwest Auction Contest and Fun Auction**

Monday, October 8, 2018

8:30 AM – 9:30 AM **Idaho and Washington Business Meetings**

9:30 AM – Noon **AuctionFlex Seminar**